**Why You Should Consider Bill White**

**40 years licensed full time real estate agent all in Jackson County, Michigan. I know the market.**

**Certified Negotiation Expert .I am a fierce advocate for my clients interests.**

**Quality Service Certified. both nationally and thru Howard Hanna. I have an excellent track record with my clients.**

**I listen to my potential clients. I know how to identify their unique situation which helps me provide the best solution.**

**I fully explain the process to my clients and keep them informed every step of the way. My philosophy is surprises are never good.**

**I collect all the pertinent information about the property. I am never caught off guard by a potential buyer who asks for something I don’t know about or can’t provide to them.**

**I am a relational salesperson rather than a transactional salesperson. My focus and commitment is what is best for the client rather than how many sales I make.**

**I provide seasoned and trustworthy advice. I don’t tell my clients just what they want to hear.**

**e-Pro Certified. I am familiar with, trained on and consistently utilize the Internet to market and promote my listings.**